Junior Achievement [®]	nd Income								ds	nagement	ţ
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NC Essential Standards	ession On	ession Tw	Session Thre	Session For	Session Fiv	Session Six:	Session Sev	Session Ei	Session Ni	Session Te	Session El

North Carolina Standards for Economics and Personal Finance – Economics (E)

EPF.E.1 Understand economies, markets, and the role economic factors play in making	econ	omic	decisi	ons.							
EPF.E.1.1 Compare how individuals and governments utilize scarce resources in	1	1									
traditional, command, market, and mixed economies.											
EPF.E.1.2 Distinguish market structures in terms of economic characteristics and the											
roles they play in decision-making and opportunity costs.											
EPF.E.1.3 Explain how supply and demand determine equilibrium price and quantity											
produced.											1
EPF.E.1.4 Compare the ways in which incentives and profits influence what is											
produced and distributed in a market system.											
EPF.E.2 Analyze the role of government and economic institutions in developing and in	nplem	entin	g eco	nomi	c sta	bilizat	tion p	olicie	s in t	he U.	5.
EPF.E.2.1 Summarize basic macroeconomic indicators and how they vary over the											
course of a business cycle.											1
EPF.E.2.2 Summarize basic microeconomic indicators and how they vary over the											
course of a business cycle.											
EPF.E.2.3 Explain how fiscal policy and monetary policy influence overall levels of											
employment, interest rates, production, price level, and economic growth.			_								
EPF.E.2.4 Differentiate organizations in terms of their roles and functions in the										*	
United States economy.											
EPF.E.3 Understand the role of government in a market economy											
EPF.E.3.1 Identify the role the government plays in providing a legal structure to	1			*				*	*	*	*
protect property rights and enforce contracts				~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~				4	44	4	4
EPF.E.3.2 Explain how government regulation impacts market activity.											
	_										
EPF.E.3.3 Explain how taxes and fees fund government goods and services.											
EPF.E.4 Understand factors of economic interdependence and their impact on nations.											
EPF.E.4.1 Explain the impact of trade on the interdependence between nations.											
EPF.E.4.2 Explain how North Carolina contributes to and benefits from the United											
States and world economies.											



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North Carolina Standards for Economics and Personal Finance – Income and Education (IE)

EPF.IE.1 Analyze the relationship between education, income, career, and desired lifest	yle.							
EPF.IE.1.1 Explain how education, income, career, and life choices impact an individual's financial plan and goals.	*							*
EPF.IE.1.2 Differentiate career and education options after high school in terms of desired lifestyle.	*							*
EPF.IE.1.3 Identify the costs of postsecondary education and the potential increase in income from a career of choice.	*							
EPF.IE.1.4 Compare strategies which can minimize the costs of postsecondary education.					*			
EPF.IE.1.5 Summarize various types of income.	*					*		*
EPF.IE.2 Understand the purpose and function of taxes and the impact on income.								
EPF.IE.2.1 Explain how payroll deductions modify an employee's disposable income.		*						
EPF.IE.2.2 Identify the types and purposes of local, state, and federal taxes and the way each is levied and used.		*						
EPF.IE.2.3 Implement appropriate computations and procedures to prepare a federal or state tax form.								

North Carolina Standards for Economics and Personal Finance – Money and Credit Management (MCM)

EPF.MCM.1 Understand money management skills and strategies.										
EPF.MCM.1.1 Explain how fiscally responsible individuals create and manage a spending plan.	*	*	*			*	*	*	*	
EPF.MCM.1.2 Critique income and spending plans in terms of age, individual needs, and available resources.		*	*			*	*	*	*	
EPF.MCM.1.3 Compare the costs and benefits of renting, leasing, or owning.		*	*		*				*	
EPF.MCM.1.4 Compare various types of mortgages.					*	*			*	
EPF.MCM.2 Understand the purposes and services of financial institutions.										
EPF.MCM.2.1 Design a plan that uses the services of various financial institutions to meet financial goals.						*	*			*
EPF.MCM.2.2 Explain how interest and fees impact spending, debt, and savings			*	*			*		*	



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Junior Achievement [®]	and Income								ds	gement	ŧ
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NC Essential Standards	Session One: Earning,	Session Two: Budgeting	Session Three: Savings	Session Four: Credit and Debt	Session Five: Consumer Protection	Session Six: Smart Shopping	Session Seven: Risk Management	Session Eight: Investing	Session Nine (Optional): Credit Cards	Session Ten (Optional): Debt Management	Session Ele
EPF.MCM.2.3 Compare costs and benefits of cash, debit, payment applications, and credit card transactions in terms of interest rates, fees, penalties, costs, and benefits.	/		*					*	*	*	
EPF.MCM.3 Understand the concepts and factors that enable individuals to make inform and money management.	ned f	inanc	ial de	cisio	ns for	effe	ctive	resou	urce p	lanni	ng
EPF.MCM.3.1 Compare credit sources and services.				*	*				*	*	
EPF.MCM.3.2 Explain how debt management and creditworthiness impact an individual's ability to become a responsible consumer and betrawar				*			*	*		*	
individual's ability to become a responsible consumer and borrower. EPF.MCM.3.3 Summarize the advantages and disadvantages of debt.				*					*	*	
EPF.MCM.3.4 Classify the various types of insurance and estate planning including the benefits and consequences							*				*

North Carolina Standards for Economics and Personal Finance – Financial Planning (FP)

EPF.FP.1 Understand the value and planning processes associated with saving and investigation of the saving and investigation of the saving and investigation of the saving and saving	ting.							
EPF.FP.1.1 Compare various investing strategies and tax implications for their potential to build wealth.			*		*	*		*
EPF.FP.1.2 Identify factors (i.e. income, budget, cost of living, experiences) that influence financial planning.		*	*			*	*	*
EPF.FP.1.3 Summarize the role of philanthropy, volunteer services, businesses, and nonprofits in community development and quality of life.			/					

North Carolina Standards for Economics and Personal Finance – Critical Consumerism (CC)

EPF.CC.1 Understand factors associated with consumer decision making.											
EPF.CC.1.1 Explain how advertising, social media, and business practices impact consumer decisions.						*	*				
EPF.CC.1.2 Identify information, reviews, and reports consumers use to make financial decisions.						*		*			
EPF.CC.1.3 Explain how consumer-driven decisions impact the economy						*					
EPF.CC.2 Understand the rights and responsibilities of buyers and sellers under consume	er pr	otecti	on la	ws.							
EPF.CC.2.1 Explain how consumer protection laws contribute to the empowerment of the individual.					*				*		
EPF.CC.2.2 Summarize various types of fraudulent solicitation and business practices.					*		*			*	
EPF.CC.2.3 Summarize ways consumers can protect themselves from fraudulent and deceptive practices.					*		*		*	*	



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Junior Achievement [™]	nd Income								ds	Igement	rth
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Economics and Personal Finance Standards	One: Earning	Two: Bud	Three: Sa	Four: Credit	Five: Cons	Six: Smart	Seven: Ris	Eight: In	Nine (Op	Ten (Optional):	Eleven ((
NC Essential Standards	Session (Session 1	Session 1	Session F	Session F	Session S	Session S	Session	Session	Session	Session

North Carolina Guidance Essential Standards: Independent (I)

Cognitive										
NCES.I.C.1 - Use creative strategies to make decisions and solve problems.										
NCES.I.C.1.1 - Design new strategies by making modifications to previously used strategies, as needed.		*				*				
NCES.I.C.1.2 - Generate ideas for solving novel problems that are based on previous experience and the results of internet research.						*				
NCES.I.C.2 - Use analytical strategies to understand situations and make appropriate de	cisior	ıs.								
NCES.I.C.2.1 - Compare analytical methods across subject areas (e.g., the scientific method in comparison to geometric proof in comparison to literary analysis).										
NCES.I.C.2.2 - Use past experiences and general information to make decisions in a variety of situations.						*	*			
Career										
NCES.I.CR.1 - Understand the meaning and importance of career self-awareness and car	reer g	goals.								
NCES.I.CR.1.1 - Demonstrate respect for individual uniqueness and differences in the workplace.		*								
NCES.I.CR.1.2 - Apply appropriate employability skills such as teamwork, problem- solving, and organizational skills when career planning.	*									
NCES.I.CR.2 - Understand the relationship among career goals and interests, personal in	teres	sts, ap	otituc	les, a	nd ab	oilities	5.			
NCES.I.CR.2.1 - Apply academic and employment readiness skills in work-based learning situations such as internships, shadowing, and/or mentoring experiences.										
NCES.I.CR.2.2 - Apply job readiness skills to seek employment opportunities and related academic opportunities.										
NCES.I.CR.3 - Understand the relationship among personal and academic decisions, care	eer ex	pecta	ation	s, and	l futu	re life	e dec	isions	6.	
NCES.I.CR.3.1 - Demonstrate how to write an effective resume and how to use a resume in a job search.										
NCES.I.CR.3.2 - Demonstrate the knowledge of the rights and responsibilities of employers and employees.										



Junior Achievement [™]	Session One: Earning, Employment and Income								sb:	Session Ten (Optional): Debt Management	rth
A Correlation:	nent a				tion		int		Session Nine (Optional): Credit Cards	Mani	Session Eleven (Optional): Net Worth
JA Personal Finance 2.0	ployn			Debt	Session Five: Consumer Protection	ng	Session Seven: Risk Management		: Crec	Debt	al): Ne
and	g, Em	ting	sgi	and I	mer P	hoppi	Mana	sting	onal)	nal):	tion
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Economics and Personal Finance Stand	aras	wo: E	hree:	our: (ive: C	ix: Sn	even	Eight:	Vine	ren (Eleve
NC Essential Standards	sion 0	Session Two: Budgeting	Session Three: Savings	Session Four: Credit and Debt	sion F	Session Six: Smart Shopping	sion S	Session Eight: Investing	sion	sion ⁻	sion
				••							Ses
NCES.I.CR.4 - Understand the connection among attendance, collaboration, admission, career expectations, and life goals.	course selectior	n, grad	es, gi	ade p	point	avera	age, u	inder	gradı	iate	
NCES.I.CR.4.1 - Apply decision-making skills when implementing career plan course selection, and career transition.	ning,										
NCES.I.CR.4.2 - Demonstrate the importance of responsibility, dependability punctuality, integrity, and effort in the workplace	,										
Socio-Emotional											
NCES.I.SE.1 - Understand the meaning and importance of personal responsi	oility and self-av	varene	ess.								
	·									*	
NCES.I.SE.1.1 - Explain the role of personal responsibility in leadership.										Ť	
NCES.I.SE.1.2 - Integrate personal responsibility into the way you live your li daily basis.	fe on a 😽	*		*			*			*	
NCES.I.SE.2 - Understand the relationship between self and others in the bro	ader world.										
NCES.I.SE.2.1 - Exemplify how peer pressure can be both a negative and pos influence	itive										
NCES.I.SE.2.2 - Evaluate one's own behaviors in a variety of situations, makin adjustments as needed to produce more positive results.	ng	*		*		*	*			*	*
NCES.I.SE.2.3 - Explain the impact of self-direction, initiative, and self-control	olon		/								
interpersonal relationships.											
NCES.I.SE.3 - Use communication strategies effectively for a variety of purpo		es.									
NCES.I.SE.3.1 - Use communication strategies to take a position and to defe on controversial issues	nd a stand										
NCES.I.SE.3.2 - Use communication strategies that emphasize clarity and pre	ecision to		*		*			*			
achieve desired outcomes.											

